

Management & Leadership Excellence

1 Day Highly Interactive Workshop

Workshop Overview

Effective management and leadership is critical to the success of all organizations... The costs of poor management decisions and leadership decisions are manifested in low quality work output; added stress; increased absenteeism; and additional stress contributing to work-life imbalance. Competency-based performance skills to improve management effectiveness and leadership behaviors are based on the premise that past performance is the best indicator of future performance in a similar environment!

This workshop provides participants with the competence and confidence to make right management decisions and exhibit vibrant leadership behaviors that are consistent. The workshop briefs participants on completing managerial and leadership self / peer assessment; the importance of interdependence to transform; the role that competency and attitude plays. The objective of this workshop is to develop and improve the managerial techniques and traverse to exhibit leadership skills of participants to ensure future decisions result in the right decisions to effectively put organization strategies into action.

Workshop Takeaways & Learning Outcomes:

1. Understanding Differences between Boss Centric Managing & Defining Boss Types!
2. Understanding Leadership Styles & Behaviors/Competencies: Computing Managerial Effectiveness Index
3. Realizing Leadership Competencies & Managerial Effectiveness: Expectations & Performance Skills Assessment
 - a) Biz & Strategic Acumen
 - b) Building Teams & Vital Organizations
 - c) Setting Pace For Execution
 - d) Managing Stakeholders
 - e) Leading With Integrity
4. Analyzing Leadership Development - Strategies & Tactics: Dependence - Independence - Independence Facets
5. Exhibiting Performance Oriented Management & Servant Leadership: Managing & Developing Teams - Forming / Storming / Norming / Performing, Vision - Mission - Strategic Objectives - Goals - KPI - KRI - Plan / Do / Check / Act
6. Traversing Towards Managerial Effectiveness Outcomes: Motivation, Mentoring & Coaching
7. Understanding Situational Leadership Quadrants & Tactics: Assess Your Own Management & Leadership Score
8. Excelling in Managing For Excellence! - Transformation & Change Management - Gartner's Innovation Scorecard

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Training Methodology

The Training Methodology is entirely focused on EXPERIENTIAL LEARNINGS with the use of Group & Individual Activities, Case Studies, Role Plays, Adult Learning Principles and Thought & Introspection sessions.

Other Details:

- Payment to be made within 15 days from the date of the invoice.
- All payments must be made by cheque/online transfer etc., drawn in favour of Sieger Training Consultants Pvt. Ltd. Sieger will charge on INR basis only.
- Overseas clients will have to take care of all the training materials directly as briefed by Sieger Training. However, Sieger can procure some (which can be transited) not all, on behalf of the client but any additional charges for custom clearance has to be taken care by client only.
- Facilitators Travel & Food have to be taken care by the client
- Clients will have to arrange LCD, Speakers, Mike on their own.
- Cancellation of confirmed programmes shall be intimated one week in advance else 50% of the total charges shall be applicable.
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